

**AMERICAN FUNDS DISTRIBUTORS, INC.**

135 SOUTH STATE COLLEGE BOULEVARD • BREA, CA. 92621  
(714) 671-7000 • (800) 421-9900

March 4, 1988

Dear Prospective Employer:

As Supervisor of Dealer Services at American Funds Distributors, I am grateful to Lee Woodard for his contributions during his employment with us, and would recommend him to any employer seeking a dependable and responsible employee. As a Dealer Service Representative, Lee was responsible for communicating information regarding our mutual funds and insurance products to Registered Representatives and Financial Planners. In this process, Lee demonstrated excellent sales and service performance. Lee's responsibilities required a broad understanding of tax and securities law, as well as retirement plans and financial markets.

In addition to his good performance and accountability for his work, Lee was an asset to our staff because of his good attitude. Lee was always self-motivated in completing his assignments, and generous in assisting colleagues with their work. These characteristics have been valuable in the stressful environment of an extremely fast-growing company.

Based on the professional and personal characteristics I have witnessed in Lee, I am happy to act as a reference for him. If I can be of further assistance, please feel free to call me at 1-800-421-9900, extension 2771.

Sincerely,



Wesley J. Moore  
Supervisor, Dealer Services

**LEE WOODARD**  
DEALER SERVICE REPRESENTATIVE

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